



ABS Solutions, LLC

52 Corporate Circle
Suite 105

Albany, NY 12203

Phone: (518) 608-5805 Fax: (518) 608-5808

Proposal

Date	Proposal #
4/14/2025	45506

Name / Address
Village of Menands Don Handerhan 280 Broadway Menands, NY 12204

Ship To
Village of Menands Don Handerhan 280 Broadway Menands, NY 12204

P.O. No.	Terms	Project
	Net 30	Juniper Mist Wireless

Description	Qty	Rate	Total
Juniper Mist AP34 Wi-Fi 6E Indoor Access Point - 802.11ax (Wi-Fi 6) 2x2 : 2SS	7	690.00	4,830.00
Juniper Networks Mist - Subscription license (3 years) - 1 access point - 2 services	7	350.00	2,450.00
ABS LAN Labor Setup and configure x7 APs and add to the Mist portal. Setup VLANs and Wi-Fi networks. Onsite, remove existing Ruckus APs and install Mist APs. Remove MPD outdoor AP. Test Wi-Fi at MPD, Village office and Water/Records.	18	145.00	2,610.00
Travel Charge \$20	4	20.00	80.00
* Pricing valid for 14 days from date of proposal.			
* All orders are final. No returns, exchanges or cancellations will be honored.			
* ABS Solutions, LLC is not responsible for delays outside of our control. Time associated with delays will be billed on a time and materials basis.			
* Customer acknowledges the scope of work defined above will be completed during regular business hours, Monday - Friday 8:30am - 5:00pm.			
* Customer acknowledges any work performed outside of the scope of work defined above or outside of the noted business hours will be billed on a time and materials basis at the conclusion of the project.			
* Any tariff charges incurred by ABS Solutions from the distributor at time of order placement will be passed on to the Name/Address specified within this proposal.			

Thank you for your business.	Subtotal	\$9,970.00
I agree to invest in the products/services listed above. Please sign and fax to (518) 608.5808	Sales Tax (0.0%)	\$0.00
Signature _____	Total	\$9,970.00